

APPLICATION FORM

Form A3/E

Phone: [+385 1] 6503-365, 6503-402, 6503-433, 6503-479
E-mail: zv.nautika@zv.hr
www.zv.hr/nautika

Zagreb Fair
founded in 1909

ZAGREB FAIR Ltd,
Avenija Dubrovnik 15,
10020 Zagreb, Croatia
VAT №: 95660678441

Registration deadline: 18 December 2026

10% discount for registrations by 31 October 2026

TO BE FILLED IN BY THE EXHIBITOR:

1. Name of the company: _____ IBAN: _____

Address: _____ VAT №: _____

Phone: _____ www _____ E-mail: _____

Director _____ Phone: _____ E-mail: _____

Contact person _____ Phone: _____ E-mail: _____

2. We herewith irrevocably order according to the General Conditions of Participation (form B 1 – see overleaf) the following:

■ **(Code 0001) PAVILION EXHIBITION SPACE – NON-ARRANGED**			
a) For pavilions 7, 7a, 8a, 9, 11a and 10a up to 100m²	_____ m²	à	**76.00 €**
b) For pavilions 7, 7a, 8a, 9, 11a and 10a over 100m²	_____ m²	à	**73.00 €**
■ **(Code 0010) PREMIUM ZONE** (pavilion 8)	_____ m²		**Price on request**
■ **(Code 0011) OPEN-AIR EXHIBITION SPACE – NON-ARRANGED**	_____ m²	à	**32.00 €**

Exhibition space: length: _____ m, width: _____ m

■ **(Code 0022) – STANDARD EXHIBITION SPACE ARRANGEMENT**	_____ m²	à	**42.00 €**
■ **(Code 7101) – GRAPHIC/VISUAL ON THE OCTALUMINA PARTITION WALL**	_____ m²	à	**45.00 €**
■ **(Code 0063) – STAND ARRANGEMENT ACCORDING TO A PROJECT**			**The price depends on the cost specification**
■ **(Code 0689) – OBLIGATORY MARKETING PACKAGE** Includes: registration fee, online catalogue entry (company data), digital catalogue advert – 1/1 page (170x240mm, PDF, jpeg or tif), digital story package: two (2) story posts on the fair's official channels - Instagram and Facebook, trade visitors' invitation		à	**120.00 €**

3. ORDER FORM FOR TECHNICAL SERVICES:

■ **Main connection 220/380 V without the switchboard**			
(Code 0336) 5-10 kW	_____ pcs.	à	81.00 €
(Code 0337) up to 20 kW	_____ pcs.	à	95.00 €
(Code 0338) up to 40 kW	_____ pcs.	à	108.00 €
■ **Main connection 220/380 V with the switchboard**			
(Code 0341) 5-10 kW	_____ pcs.	à	145.00 €
(Code 0342) 10-20 kW	_____ pcs.	à	155.00 €
(Code 0343) up to 30 kW	_____ pcs.	à	175.00 €
■ **(Code 0415) Connection of VDSL modem (flat, speed 30/5 Mbps)**	_____ pcs.	à	41.00 €
■ **(Code 0495) Connection of water supply and drainage** (own sink or water heater)	_____ pcs.	à	100.00 €

Note: The prices reported in this price list do not contain the VAT.
Zagreb Fair reserves the right to alter the prices for the current year, in case of essential changes in legal provisions.
If additional furniture or Octa elements are ordered 3 days prior to the opening of the fair, their prices will be increased by 20%.
On the last assembly day, i.e. 1 day before the opening of the fair, orders of less than EUR 700.00 in total value will not be accepted.
The price of electrotechnical services ordered 2 working days before the opening of the fair will be increased by 15% and of those ordered 1 working day before the opening of the fair by 50%.

4. EXHIBITION PROGRAMME: Enclosed please find the exhibition programme-product groups (forms B5 and B5A) that are the component part of this registration form. Kindly fill in the forms B5 and B5A for the catalogue entry and the product group registry and return them to Zagreb Fair along with the registration form. If you exhibit products of several companies, you are obliged to mention the names of the firms that are to be listed in the Catalogue free of charge (from B5/A).

5. By signing this application form-contract we accept the conditions stated in the form B1, which is the component part of this application. We also declare to have provided accurate, complete and genuine data, aimed at exhibition space negotiating and rental at the trade fair/event ZAGREB BOAT SHOW at the Zagreb Fair grounds.
Pursuant to the provisions of the General Data Protection Regulation (GDPR), by signing this application form-contract we give our consent to Zagreb Fair Ltd to use the above mentioned personal information for the purpose of providing us with the information, sending us offers with the application and other materials related to the organization and participation in various trade fairs/events taking place at the Zagreb Fair grounds.

Place and date

Stamp and signature of the exhibitor

TO BE COMPLETED BY ZAGREB FAIR

On the strength of the application you will be allotted the exhibition space as follows:

1. Pavilion No. _____, stand No. _____m2 _____, length _____m, width _____m

2. Open – air space No. _____, stand No. _____m2 _____, length _____m, width _____m

Stamp and signature of the Zagreb Fair

1. Organiser

All the fairs are organized by Zagreb Fair Ltd,
Avenija Dubrovnik 15, 10020 Zagreb, Croatia (below, ZV / Zagreb Fair/)

2. Application and confirmation of participation

To participate in the fairs, exhibitors enter into a written contract with ZV to lease space (below, the Application). Pursuant to applications received, ZV will assign the exhibition space. ZV may, if required by the lay-out of the fair, assign up to 10% more or less area than that applied for.

If an exhibitor informs ZV of his intention to withdraw his application at the latest 30 days before the beginning of the fair, and if ZV accepts this, the exhibitor will be invoiced only 50% of the contractual value of the unarranged exhibition area. No cancellation 30 days and fewer before the beginning of the fair can be accepted by ZV and the applicant will be invoiced for the space ordered and for all the services carried out until that time.

If special circumstances require it, ZV has the right to withdraw a confirmed and assign a different exhibition area even after the confirmation about the space that has been assigned has been issued. If for objective reasons the time and space of the holding of the fair have to be changed, the application for participation will hold good for the new dates as well. An exhibitor has no right to cancel or to make any other demands, and in particular has no right to seek any payment of damages from ZV.

The closing date for application is the deadline marked on the exhibiting application form (Form A3). The deadline for ordering other services is the deadline given in the order forms. ZV cannot accept any cancellation of technical services 8 days or fewer prior the beginning of the fair.

3. Terms and conditions of payment

For any services ordered ZV will render an invoice to the exhibitor. If the exhibitor does not pay the invoice by the latest on the eighth day before the beginning of the event, he will not be able to exhibit. After the ending of the fair, ZV will deliver to the exhibitor a statement for the services that the exhibitor has ordered during the fair. For each day of delay in the payment of the invoice we shall charge the legal penalty interest. If the exhibitor has any complaints about any part of the invoice, the part about which there are no complaints should still be paid according to our terms and conditions. Any complaints about an invoice must be supplied within a period of 10 days of the day of rendering the invoice. Subsequent complaints will not be considered. In certain conditions, foreign exhibitors have the right to a return on VAT.

4. Special provisions

The right to approve of the performance of any kind of activity in the premises of ZV (arranging stands, catering, sales, forwarding, recording and photographing and the like) belongs exclusively to ZV. It shall be considered that, for the reception of information, the undertaking of services, the approval of orders in the name of the exhibitor, the person who happens to be found at the stall is the authorized person, with the proviso that in the orders or receipts, the name, surname and the number of the personal identity document of that person is entered.

Any advertising activity on ZV premises can be organized in accord with the regulations of the Republic of Croatia. Any advertising that hinders other exhibitors or any visitors is not allowed, as is not any form of political propaganda. For any advertising campaigns carried on outside the exhibition area of the exhibitor, the special approval of ZV is required. The use at a stand of any electronic equipment that produces a level of noise in excess of 65 dB is forbidden. Playing music in the exhibition area is subject to the Authors' Rights Law and ZV will not assume any material liabilities for obligations arising therefrom.

The organization of press conferences **must** be announced in advance to the competent ZV division.

5. Exhibition space - non-arranged

Non-arranged exhibition space implies the demarcated ground plan area in a pavilion or in the open air, without any connections or hook-ups. The area is marked out by ZV and the exhibitor shall bind himself to respect the area so marked. Every begun square metre shall be charged for as one square metre. An individual exhibitor cannot sublet or assign the assigned exhibition space to a third party exhibitor without the consent of ZV. An exhibitor shall take over a stand after ZV issues him a permit for work. If the exhibitor does not start to arrange the exhibition space at the latest 36 hours before the opening of the fair, it will be considered that the space has not been occupied, and ZV shall have the right to dispose of this exhibition space or to arrange it at the expense of the exhibitor.

Preparation and clearing away the exhibition space must be begun in line with the time stated in the INSTRUCTIONS FOR EXHIBITORS. At the request of an exhibitor, ZV can approve the arranging of the exhibition space even earlier, with the proviso that special costs will be charged for. Clearing away the exhibition space can start after the official close of the fair. An exhibitor is bound to bring the exhibition space into its original condition within the given period. If the exhibitor does not do so, ZV will clear away and store the material at the expense of the exhibitor.

6. Arranged exhibition and advertising space

Arranged exhibition space implies space that is minimally equipped with carpeting and partition walls of the greatest permitted height, up to 250 cm (including captions and signs), separated from neighbouring stands. **The advertising space** implies any area outside the exhibition space, and that exceeding the permitted height of 250 cm, on condition that it does not hinder the other exhibitors and that the technical division of ZV has given its permission. Advertising space is charged for in line with the currently valid ZV price list.

7. Permit for the construction of exhibition space

A permit for the construction of exhibition space is issued after an inspection of the plan. The plan implies a sketch or some other planning documentation, technically drawn up and authenticated and adjusted with the Regulations about the arrangement of exhibition space. A plan is submitted for approval to the technical divisions of ZV at the latest 30 days before the beginning of the fair.

8. Other technical information

a) All hook ups and connections are installed exclusively by ZV.

b) The consumption of electricity is charged for with a standing charge per square metre of pavilion exhibition space, in the open air by square metre of the facility put up on it, or according to the meter installed in the exhibition space.

c) An exhibitor must allow the passage of pipes and other installations necessary for the technical and decorative arrangement of the pavilion or the exhibition space of another exhibitor. If the exhibitor or authorised contractor of the works starts to arrange an exhibition or advertising space without a permit, ZV will forbid any further works, and/or remove the part that has been done at the expense of the exhibitor.

d) The greatest load on the floor in the ground floor can be 10 tons per square metre, and upstairs and in the gallery 0.5 tons per square metre. Fixing to, hanging from and gluing to walls, ceilings and floors is not permitted.

e) Works on the arranging of exhibition and advertising space have to be finished the day before the opening of the fair, at the latest by 12,00 hours. If this period is not adhered to, ZV is authorised to confide the works to some other contractor at the expense of the exhibitor.

f) Complaints because of any shortcomings there might be in the exhibition space or the stand must be communicated to ZV in writing after the stand is accepted, or at the latest by 12,00 hours on the last day of the preparation. It will not be possible to consider any subsequent complaints.

g) The exhibitor is bound to remove and take any dangerous or harmful waste, in line with the Environment Protection Law, to a dump determined for it. The exhibitor shall be liable for all damage produced by harmful or dangerous waste.

h) The term exhibitor shall be understood also to mean the persons who work for and at the behest of the exhibitor.

9. Other fair services

a) Guarding and insurance. The exhibitors can order the guarding of their exhibition space. ZV cannot accept liability for any failure to insure exhibits and other assets, but the amount of any damage must be borne entirely by the exhibitor. In the event of there being any damage (theft, injury and so on) the exhibitor is bound to report the same damage to the appropriate police station in the shortest possible period.

b) Exhibitor IDs - Exhibitor IDs are good from the first day of the preparation of the fair to the last day of clearing away. The number of appropriate IDs depends on the size of the space leased. For a stand up to 20 square metres in size or an open air site of up to 50 square metres - 4 IDs, and for each subsequent 20 square metres or 50 square metres respectively, one more ID.

c) Regulation of sales - Direct sales of exhibits or samples are not allowed except in premises particularly determined for this. Exhibitors are bound to prepare all the documentation necessary in line with the statutory regulations that the appropriate inspectorial services might require.

d) Exhibitor catalogue - Entry into the catalogue is obligatory. An exhibitor must supply ZV with data for entry into the catalogue 60 days before the beginning of the Fair (Forms B5 and B5A). If the exhibitor does not deliver them, ZV will put into the catalogue the basic data from the participant's application form. It is the advertiser that is responsible for the contents of catalogue entries and the contents of adverts and for any damage that arises because of inappropriate copy, and ZV is unable to accept responsibility for any inaccuracies or incompleteness there might be in the catalogue.

CONCLUDING PROVISIONS

ZV issues special INSTRUCTIONS FOR EXHIBITORS for each fair separately, which, as well as the GENERAL TERMS AND CONDITIONS are binding upon each exhibitor and co-exhibitor.

The place where payment is to be made shall be Zagreb.

In the event of a dispute between an exhibitor and ZV, the parties shall submit to the judgement of the court of jurisdiction in Zagreb.